

Billings Disclosure by Category*

(\$Millions)	Q107	Q207	Q307	Q407	FY07	Q108	Q208	Q308	Q408	FY08	Q109
Systems Billings											
Solaris SPARC Enterprise Servers	642	908	762	1,076	3,388	793	978	702	939	3,413	576
Change % Y/Y	2	16	-9	1	2	23	8	-8	-13	1	-27
Solaris SPARC CMT Servers	109	138	142	220	608	185	282	299	353	1,119	338
Change % Y/Y	743	218	84	237	70	105	110	61	84	3	83
X64 Servers	153	176	162	192	684	169	157	186	195	707	176
Change % Y/Y	79	47	36	28	44	10	-11	14	1	3	4
Other Systems Products	421	466	388	462	1,737	356	367	282	286	1,292	156
Change % Y/Y	-17	-14	-21	-23	-19	-15	-21	-27	-38	-26	-56
Subtotal**	1,326	1,687	1,455	1,950	6,418	1,503	1,785	1,469	1,774	6,530	1,246
Change % Y/Y	8	15	-3	1	5	13	6	1	-9	2	-17
Software Billings											
Java	24	41	60	94	219	29	45	57	88	220	34
Change % Y/Y	41	3	5	17	13	21	10	-4	-6	1	18
MySQL / Infrastructure	30	45	50	74	198	25	52	40	91	208	37
Change % Y/Y	100	9	79	35	43	-17	16	-20	24	5	50
Solaris, Management and Virtualization	50	65	52	55	221	44	59	49	64	216	53
Change % Y/Y		-1	3	2	12	-12	-10	-4	16	-2	21
Subtotal**	104	151	162	223	639	97	156	147	244	644	124
Change % Y/Y	73	3	20	18	20	-6	3	-9	9	1	27
Computer Systems Reserves and Adjustments**	39	-204	-117	-320	-602	-126	-347	-142	-295	-910	-114
Total Computer Systems Revenue***	1,468	1,634	1,500	1,853	6,455	1,475	1,594	1,473	1,722	6,264	1,257
Storage Billings											
Disks & Storage Arrays	294	386	345	387	1,412	302	407	350	468	1,528	311
Change % Y/Y	6	7	-2	-7	1	3	6	1	21	8	3
Open Storage		17	9	24	50	9	26	23	33	91	25
Change % Y/Y							55	155	37	83	162
Tape	204	277	242	266	990	196	282	195	279	953	188
Change % Y/Y	1	-25	14	-8	-8	-4	2	-19	5	-4	-4
Other Storage	8	12	-4	22	37	14	17	16	12	58	11
Change % Y/Y	-5	20	-128	153	-12	69	41	458	-44	55	-16
Storage Reserves and Adjustments**	-15	-65	-32	-60	-172	-17	-77	-54	-128	-276	-28
Total Storage Revenue***	491	626	560	639	2,316	505	655	530	664	2,354	507
Total Products Revenue	1,959	2,260	2,060	2,492	8,771	1,980	2,249	2,003	2,386	8,618	1,764
Services Revenue											
Hardware, Software Support (Including Solaris & Other Software)	987	1,001	950	1,024	3,962	979	1,041	961	1,042	4,023	963
Change % Y/Y	18	5	5	4	8	-1	4	1	2	2	-2
Professional and Education Services	243	305	273	319	1,140	260	325	302	352	1,239	263
Change % Y/Y	30	11	15	0	12	7	7	11	10	9	1
Total Services Revenue	1,230	1,306	1,223	1,343	5,102	1,239	1,366	1,263	1,394	5,262	1,226
Total Sun Revenue	3,189	3,566	3,283	3,835	13,873	3,219	3,615	3,266	3,780	13,880	2,990

Notes:

Blade Servers Billings (includes CMT, X64, and Netra)
Change % Y/Y

8	20	26	43	96	55	44	69	73	241	73
0	0	0	0	0	638	122	162	71	151	32

* Solaris SPARC Enterprise Servers includes the Datacenter & Midrange server systems

* X64 Servers includes X64 Rack, X64 Blades and X64 Netra products and excludes products categorized under Open Storage

* Open Storage includes the Sun Fire X4500, Sun Fire X4540, J4200, J4400 and J4500 products

* Solaris SPARC CMT Servers includes all CMT Servers, including CMT Blades and CMT Netra products

* Other Systems Products includes Workstations, Volume SPARC, Netra SPARC, Integrated Products and Networking products

* Other Storage includes the NAS products

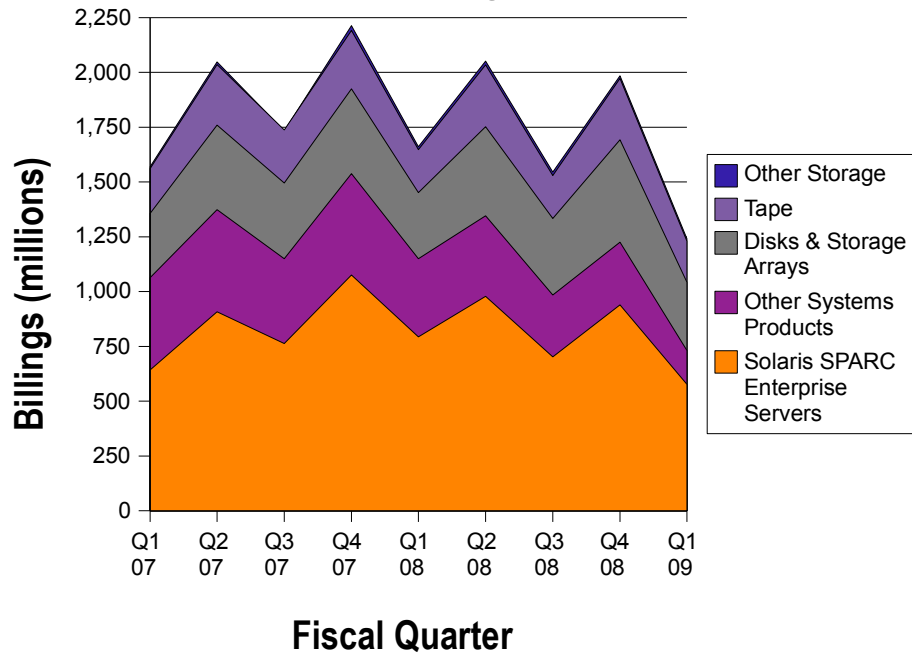
* Billings represent the amount invoiced to customers for products and are subject to cancellation. Billings is not a GAAP financial measurement, and therefore is not an audited number. Billings differs from revenue in that billings are not adjusted for any reserves and are not subject to any of the conditions under GAAP that must be met before revenue is recognized. Accordingly, amounts billed may not lead to revenue and billings should not be viewed as equivalent to, or a substitute for, GAAP revenue.

** Reserves and adjustments represent deferrals, reserves and other reductions of invoiced amounts required under GAAP before revenue is recognized.

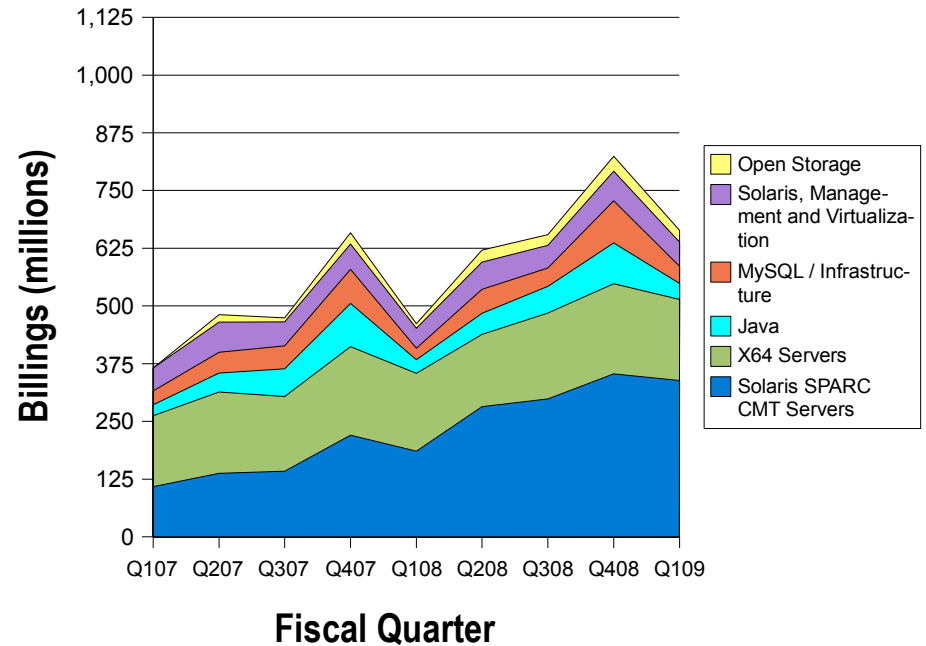
*** Excludes service revenue attributable to Systems, Software, and Storage including maintenance and support shown in the Hardware, Software Support line under Services Revenue

Billings Trends*

Traditional Categories



Growth Categories



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